

Jaclyn G. Hyde

6226 Swanbrook Lane
Cincinnati, OH 45233
513.703.1315
hyde.jaclyn@gmail.com

EDUCATION

University of Cincinnati, Cincinnati, OH

Bachelor of Arts in Finance, Master of Business Administration
Carl H. Lindner Honors-PLUS Program

Graduation Date: Bachelors: April 2014, MBA: April 2015

Current GPA: 3.9/4.0, Dean's List – All Quarters

August 2010-Present

PROFESSIONAL EXPERIENCE

University of Cincinnati, Cincinnati, Ohio

Business Law Teaching Assistant

August 2013-Present

Fifth Third Bank, Cincinnati, Ohio

Investment Advisors Private Banking Co-op

August 2012-December 2012

- Led an initiative to educate and monitor 18 private bankers performing weekly client liability reviews that resulted in a 400% increase in weekly reviews and stronger client relationships
- Initiated a prospecting campaign to expand the private banking clientele by 4%
- Increased morale and created a strong team culture by leading the all-team Private Bank monthly meeting
- Researched 10 potential clients per day and compiled prospecting information for the private bankers

Paycor, Inc., Cincinnati, Ohio

Finance and Client Sales Co-op

March 2012-June 2012

- Managed a pipeline of 300 clients upselling Payroll and Workers' Compensation services
- Single point of contact for clients in order to provide 100% closure on issues related to their services
- Responsible for analyzing FY12 budgeted versus actual travel expenses and creating FY13 budget
- Evaluated success metrics of Paycor products to determine if contracts with vendors should be renewed

Sales and Marketing Intern

June 2011-September 2011

- Created a three-year strategic plan for the Paycor Board to forecast revenue growth and geographic expansion
- Built the requisite collateral and led the successful launch of the Paycor Workers' Compensation Insurance Agency
- Designed and facilitated the nationwide Workers' Compensation training program for 150 Paycor sales associates

LEADERSHIP / AWARDS

Leadership

- **University of Cincinnati Student Body Vice President**
 - Responsibilities: Represent 43,000 students to administrators, stakeholders and the media, chair and serve on boards and committees, lead assemblies and initiatives to enhance student life and safety, and manage 30 senators, 40 cabinet members and 45 First Year Leadership Program mentees
 - Achievements: Campus and Community Fire Safety, Wheelchair Accessible Night Ride Program, Public Safety Strategic Plan, Women's Conference Coordinator, Sexual Assault Prevention Coordinator, Diversity Council, All-Campus Service Day Coordinator, Social Media Integration, 2014 Elections Chairperson
- **2012 Procter & Gamble Leadership Experience**
- **University of Cincinnati Varsity Sales Team Founder**
 - 2012 National Collegiate Sales Competition, Atlanta, GA – Quarter Finalist
 - 2012 National Team Selling Competition and Louisville Keg of Nails Sales Competition
- **Kappa Alpha Theta Sorority**
 - 2012 Chief Education Officer - Responsible for new member training, maintaining chapter GPA goal of 3.2, tutoring and educational initiatives to increase chapter engagement in scholarship
 - 2011 Service Deputy - Planned and executed campus wide events, raising more than \$10,000 for Court Appointed Special Advocates and inspired 95% of chapter to participate in community service events
- **University Honors Association**
 - 2011 Retreat Team Leader – Led a team of 10 over the course of the two-day Honors Retreat
 - 2011 Leader Shape Institute – Week-long workshop focused on leading with integrity

Awards

- 2011, 2012, 2013 UC Lindner College of Business Floyd Klingbiel Memorial Scholar
- 2012, 2013 Honoraries include: Omicron Delta Kappa, Rho Lambda, Cincinnatus Society, Order of Omega, The National Society of Leadership and Success, Sigma Phi, and CWEST
- 2010 Girl Scout Gold Award – Highest national award in Girl Scouting for leadership, character, and service

SERVICE

- 2013 Coordinator of All-Campus Service Day
- 2012 Service Trip to Webster Parish, Louisiana
- 2011 Service Trip to Biloxi, Mississippi
- 2011 The President's Volunteer Service Award